

MINUTES
ECONOMIC DEVELOPMENT AUTHORITY
OF THE CITY OF NORFOLK
Wednesday, February 7th, 2018
Department of Development
999 Waterside Drive, Suite 2430
Norfolk, VA 23510

Present:

Directors

Robert E. Garris, Jr. - Presiding
Michael Lee
Jeffrey Brooke
B. Wayne Coleman
Michael Cox
Jaeson Dandalides
Richard Ottinger
W. Craig Reilly
Antonio Sisco

Counsel

George Consolvo – Kaufman & Canoles

Staff

Chuck Rigney – Executive Director
Sean Washington - Secretary-Treasurer
Dawn Ryan - Assistant Secretary-Treasurer

Guests

Rodney Jordan – Norfolk Public Schools
Courtney Doyle – Norfolk Public Schools
Monique McWhite – ODU
Dawn Best – Froehling & Robertson, Inc.
Patrick Lane – Froehling & Robertson, Inc.
Michael Paris – Department of Development/Norfolk Works
Bob Sharak – Department of Development

Absent

Kim Brown
Ursula Rhodes
Christine Garczynski

MEETING CALLED TO ORDER

Chairman Garris called the meeting to order at 7:31 a.m. and welcomed guests and presenters to the meeting.

NEW BUSINESS

Chairman Garris welcomed back Courtney Doyle and Rodney Jordan from the Norfolk Public School Board and asked if they would give an update since their last visit to the board in December. Ms. Doyle spoke about the educational plan looks at the enrollment, capacity, academic programs and the facility conditions. This is different than the school improvements are looking at the academic rigor of what NPS is teaching the children and success that they are having in the classroom. Always focusing on academic success. Norfolk Public School Board is looking out for the children on both sides. What is happening in the classroom but also the facilities which house the children and providing up to date and safe environments to teach in.

Review of recommends that the school board first start with Camp Allen/Sewells Point Boundary change. Sewells Point is a max capacity in term that they can take and there are trailers there. Camp Allen is actually building a new school 80% paid for by the Department of Defense and the City of Norfolk only has to pay the remaining 20%. That is a two phase build and during that time the school will be in full working order come January of school year 2019. The next is the feeder pattern lane at St. Helena, right now St. Helena 5th graders go to Lake Taylor Middle and what the school board is suggesting is that they go to Blair Middle school and graduate fifteen, 5th grades a year and Blair has the capacity. When that school was built it still has unused space that can be used to change that plan. There is a work session this evening to discuss going forward with this idea. The next piece is the consolidation of Fairlawn, Poplar Hall, Madison and Lake Taylor. This reconfiguration over time would give two

buildings back to the City for Economic growth. So Madison to Fairlawn, Poplar Hall/Fairlawn go to Lake Taylor Middle which then goes to K-8 Lake Taylor. The additional change to Lake Taylor is where NPS would put Career and Technical Education High School. This would be a four-year high school for students that graduate with a high school degree with additionally with certifications, qualifications credentials that they can enter the workforce right off the bat. Giving them internship opportunities with new or existing businesses. (Attachment #1)

Mr. Garris introduced Ms. Monique McWhite of the Old Dominion University Procurement Assistance Program. Ms. McWhite had come to update the board on the program of connecting small business with company's by using SWAM certification, by using the Hampton Roads Assistance Center. EOS is a Norfolk based janitorial service that has used her program to assist them in getting contracts. Mr. Cutter, Mr. Tillett and Ms. Slappy from Economic Development all had a hand in helping with the SWAM certification and one on one meetings. Ms. McWhite was asked last time she presented to go the other municipalities and ask for a cash match. Virginia Beach and Newport News are scheduled for meeting to put it in the budgets. Ms. McWhite's budget year is August to July and no amount requested at this time. The services that are provided include one on one counseling, assistance with registrations and certifications calendar of events and proposal reviews. Ms. McWhite provided a handout presentation at the meeting. (Attachment #2)

Mr. Washington gave the annual audit review of the EDA fiscal year 2017. There were no findings reported in the audit. The EDA however was a pass through for the Common Wealth Opportunity fund for \$600,000 of what only half of that has been distributed until Movement Mortgage completes the additional hiring of 250 employees. Mr. Washington asked the Board to review and

submit any questions they may have to e-mail to be answered at the March meeting and to be prepared to vote of the Annual Audit at that time.

Mr. Washington also spoke about the spending for the 824 building. Currently Optima is the only one paying rent movement Mortgage had a 3-year agreement and the additional 45,000 sq. ft. is still open and being marketed by Jones, Lang, LaSalle for tenants. The two tenants do split the electric bill accordingly through square footage calculations. Mr. Reilly asked about the debt service on the loan for the building which is being paid by the City through cigarette tax funds owed to EDA each year.

OLD BUSINESS

Mr. Lee asked Mr. Coleman to speak on the sub-committee for Norfolk Public Schools to explore needs for the school system. Mr. Coleman asked the Board to have them connect with him and share some ideas to help the community and school system on ways to accomplish bettering the lives of kids in our communities.

Mr. Lee has asked that the board consider revisiting the section of a new liaison between the EDA and the Virginia Symphony Orchestra be selected next year.

Mr. Rigney briefly spoke on a few of the 2018 coming attractions. The search for prospects to fill the vacant space is active for the 824 building on Military Highway and still has the first right of refusal that will expire April/May time period for Optima to expand or new prospect is possible. The reposition of Janaf shopping center with the Light Rail expansion is being discussed. As well as the availability of 20 acres at Best Square/Poplar Hall. The Chairman asked if Mr. Rigney can present a map at the March meeting to get better clarification of the changes occurring as well as update on the traffic pattern changes. Simon Outlets is up and running and are happy to be in Norfolk. Simon/SL Nusbaum are still continuing to go through rezoning for the Virginia Beach side of the Lake Wright

Property and as soon as there is a change Mr. Rigney will update the board. The St. Paul Quadrant downtown is the newest project coming underway allowing three partners to work together, the City of Norfolk, NRHA and the community in partnership.

MINUTES

Chairman Garris asked the Board to review the minutes of December 6th, 2017. Hearing no questions or adjustments, he asked for a motion to approve the minutes.

Upon a motion by Mr. Sisco and seconded by Mr. Lee, Mr. Garris and Mr. Dandalides abstaining, the minutes of the December 6th, 2017 meeting of the Authority were approved. (Vote 7-0-2)

ADJOURNMENT

A motion was made, seconded and unanimously approved to adjourn the meeting at 8:55 a.m.

Approved by Robert E. Sisco, Jr.

- Attachments:
1. Norfolk Public Schools - Handout
 2. ODU / PTAC Presentation
 3. FY-17 Annual Audit Report